



HEROTEC

NETWORK PROFESSIONAL TRAINING

Sales Skills

Audience	<ul style="list-style-type: none">• Entrepreneurs• Intrapreneurs• Managers• Employee Management• Sales Management• Sales Professionals• Customer Service Managers• Customer Service Representatives
Duration	8 hours

PROFE

About this Course

This course will help you to develop powerful sales skills & allow you to become a master of the sales game , With this course you can maximise your sales potential in just a few minutes - if you're already working in sales, or looking for a lucrative and enjoyable future career, effective selling is a valuable skill that you definitely need to master.

Course Overview

- Sales Mastery
- Sales Skills
- Perfect Pitching
- Sales Resilience
- Sales Funnel, Process & Methodology
- Social Selling
- Sales Leadership
- Sales Management

Skills you will Learn

- Sales Skills
- Persuasion Skills
- Presentation Skills
- Storytelling
- Active Listening
- Sales Fundamentals
- The Psychology Of Selling
- Selling In A Down Economy
- How To Qualify a Prospect
- Value Selling

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